

Software Application Specialist | Technical Sales & Support

Are you looking to gain valuable sales and technical experience? Your job will be to provide sales support to our distribution partners. We don't sell anything direct, but work very hard to ensure that our partners and their customers have everything they need to make informed decisions about our solutions. You'll also provide technical support to the customers who purchase and use RedBeam to track all sorts of interesting things.

Looking for an organization where you can start and grow your career? Many exceptional team members who started out in this position have been promoted within the organization to other management, technical and development roles.

We're looking for a technically proficient team player who understands the importance of quality customer service and is enthusiastic, empathetic, and a good listener. If that sounds like you, we'd love to hear from you.

Your primary responsibilities will include:

- Sales Support - Assisting partners and their customers with product fit and configuration via phone, email, and web-based software demonstrations.
- Technical Support - Helping customers resolve technical issue in a timely and cost-effective manner.
- Training - Providing both web-based and onsite training to a wide variety of customers.
- Trade Shows - Representing RedBeam at various industry events.
- Administration - Internal administrative and IT support as needed.

Requirements:

- Education - Bachelor's degree. MIS or Computer Science preferred.
- Interpersonal Skills - Solid written and oral communication skills, positive attitude, detail orientation, intuitive thought process required.
- Technical Skills - Knowledge of Microsoft SQL and networking preferred.
- Programming Skills - Basic programming skills not required but helpful.

RedBeam provides training in the following areas:

- RedBeam software products.
- Basic networking as it relates to RedBeam software.
- Mobile computer configuration as it relates to RedBeam software.
- RedBeam internal systems.
- Sales support and customer service training.

Annual Salary Range: \$30,000-\$35,000 plus benefits.

Please submit a cover letter and resume to hr@redbeam.com for consideration.

